



A FASTER AND BETTER WAY FOR BUSINESS OWNERS TO CONNECT WITH BUYERS

## BUYER/INVESTOR FACTS

Number of Buyers	30
Total Deals Closed by Buyers	2,000+
Number of Industries Represented	74
Buyers that focus on a single industry	7
Buyers that have Closed Acquisitions since September 2008	100%

### Most Popular Industries:

- Business Services
- Distribution – value add
- Manufacturing – Niche
- Consumer Products & Services

### Sample of Specialty areas of Interest:

- GREEN
- Healthcare
- Consumer Branding
- Franchise
- Media & Publishing
- Education
- Supply Chain Management

EBITDA Range \$1MM to \$50MM

<b><u>Preferred Investment Size*</u></b>	# Buyers	Minority	
		Control Only	+ Control
>\$100MM	7	2	5
\$50 to \$100MM	12	7	5
<\$50MM	17	8	9

\* Total number in size categories is greater than total number of firms because some buyers invest in multiple size categories.